

**COMMERCE**  
**(Three hours and a quarter)**

*(The first 15 minutes of the examination are for reading the paper only. Candidate must NOT start writing during this time).*

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*Answer Question 1 (compulsory) from section A and any seven questions from section B*

**Section A**

*All the questions in this section are compulsory.*

**Question 1**

- (i). What is a partnership deed? (2)
- (ii). Name the characteristic that prevents a company from utilizing the private assets of its shareholders for the payment of its liabilities? (2)
- (iii). State any two differences between a factor and a broker. (2)
- (iv). Under what circumstance is a private company deemed to be a public company. (2)
- (v). What do you mean by a bull? (2)
- (vi). Define the term Industry and explain its relevant classification on the basis of activity. (2)
- (vii). Explain any two aids to trade. (2)
- (viii). Can a minor become a partner in a firm? Explain. (2)
- (ix). What is Perpetual Existence of a company? (2)
- (x). What do you mean by a Chartered Company? (2)
- (xi). Give two services of a stock exchange to investors. (2)
- (xii). Define Proforma Invoice. (2)
- (xiii). State TWO advantages of franchise (2)
- (xiv). Give TWO points of differences between internal trade and external trade. (2)
- (xv). List and explain two principles of an insurance contract. (2)

**Section B**

*Choose any SEVEN questions in this section.*

**Question 1**

- (a). Briefly explain : (2×3)
  - (i). Certificate of origin
  - (ii). Letter of credit
  - (iii). Warehouse warrant
- (b). Discuss briefly the functions of RICBL. (4)

**Question 2**

“From the social point of view the joint stock company has great potentialities for both good and evil”. Discuss. (10)

**Question 3**

- (a). Give the salient features of a co-operative form of organization. How is it different from a joint stock company? (5)
- (b). “Traders have to face more difficulties in foreign trade than in home trade”. Comment. (5)

**Question 4**

- (a). Distinguish Private limited company from a public limited company. (5)
- (b). How can a partnership firm be dissolved? (5)

**Question 5**

- (a). Explain the principle differences between a sole trader ship and partnership (5)
- (b). Warehousing is a necessity in modern business. Discuss. (5)

**Question 6**

- (a). What factors influence the choice of a distribution channel? (5)
- (b). Describe the functions of wholesalers in the present day business. (5)

**Question 7**

- (a). Discuss any three terms used in Stock Exchange. (6)
- (b). Explain any four characteristic of business (4)

**Question 8**

- (a). How are industry, commerce and trade inter-related? (6)
- (b). Explain four points of criticisms of Public Enterprises. (4)

**Question 9**

- (a). List down any FIVE differences between departmental store and multiple shops. (5)
- (b). What is Quotation? Explain any TWO kinds of Price Quotations. (5)